



# Lambert & Foster

## RECRUITMENT

# Graduate Development Surveyor

Lambert & Foster are an independent firm of property professionals operating throughout the south east. We provide the full package of property and planning services and are looking to expand our team by appointing a Graduate Surveyor.

The successful candidate will initially be based from our Head Office in Paddock Wood, which is one hour from central London. Once established in the role, there will be opportunities to transfer to our Wadhurst office in East Sussex or our Hythe office, situated in East Kent.

We are a RICS regulated firm offering the full spectrum of property and planning services, including estate management, valuation, rural agency, estate agency, and rural professional work, and via our sister company, Bloomfields, a wide range of planning and development work. The joy of working in the south east is the diverse mix of land uses, both in agricultural and non-agricultural terms. This provides a rich and varied experience for Graduates, laying a solid foundation for a rewarding career ahead.

The role will involve working in our established team of qualified Chartered Surveyors and Registered Valuers, alongside other Graduates already on their RICS qualification journey. Under the supervision of a Director of the firm, the successful candidate will gain experience in a wide range of disciplines, including rural agency, planning and development.

We need a motivated, adaptable and organised person with a willingness to learn. The successful candidate must be an excellent communicator, with good presentation skills.

Applicants will be given full support and the relevant experience required to undertake the APC Examination.

SEE FURTHER DETAILS OVERLEAF

**Salary:** A competitive salary is on offer

**Reporting directly to:** Tim Duncan, Managing Director

**Location of role:** Paddock Wood, Kent (although transfer to our Wadhurst or Hythe offices is an option)

**Deadline for application:** Monday 30th November at 9:30am

**Applications to:** [myfuture@lambertandfoster.co.uk](mailto:myfuture@lambertandfoster.co.uk) complete with cover letter and accompanying CV.

NO RECRUITMENT CONSULTANTS / AGENCIES.



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## J O B   R E Q U I R E M E N T S

- To have a comprehensive knowledge of the house builder and land promoter market.
- Good project management skills and the ability to work to tight deadlines.
- The confidence to seek and present development opportunities and to build and maintain client relationships.
- To present thoughts and ideas to senior management on how to develop the services currently offered by the development department and how to improve existing service and provision and promotion.
- To provide strategic consultancy advice to new and existing clients.
- To collate and advise on strategic land agreements to predominantly include Options and Promotion Agreements but to also include Joint Ventures and Hybrid Agreements.
- Evaluating, reporting and negotiating on tenders through to formal appointment.
- To present tender packages in written and oral form, as required, to prospective clients.
- To predominantly advise on the sale, but sometimes purchase, of sites.
- Monitoring and reporting on the progress of LPA Local Plans.
- To support Bloomfields Chartered Town Planners in the preparation of 'Call for Sites' submissions, Local Plan representations and the preparation of more 'strategic' planning applications.
- To work with Lambert & Foster's agency departments (residential, commercial and rural) to advise where strategic land promotion may be a more suitable use of a site over immediate disposal.
- To interpret, produce and report on feasibility and viability assessments, valuations and development appraisals.
- To be able to model cash flow scenarios on sites.
- To develop and promote the wider business and its services.
- Experience in using Argus Development software would be preferred but is not essential (training can be provided).
- To develop and use our time recording system on a daily basis (training to be provided).

## K E Y   S K I L L S

- Excellent communication skills both written and verbal.
- High standard of customer care and service.
- Ability to work accurately whilst under pressure in a target orientated environment.
- To be very organised and to work in a tidy fashion.
- To have excellent IT skills and to be a proficient user of Word, Excel and Outlook.
- Must have a full UK driving licence and a car.

*Lambert & Foster is an equal opportunities employer and positively encourages applications from suitably qualified and eligible candidates regardless of sex, race, disability, age, sexual orientation, transgender status, religion or belief, marital status, or pregnancy and maternity position.*

## F U R T H E R   I N F O R M A T I O N

**[WWW.LAMBERTANDFOSTER.CO.UK/RECRUITMENT](http://WWW.LAMBERTANDFOSTER.CO.UK/RECRUITMENT)**